USJA Board of Directors In open session July 1, 2011 Toledo, Ohio

Present:

Gary Goltz, President
Joan Love, Vice President
Marc Cohen, Secretary
Paul Nogaki, Treasurer
Neil Ohlenkamp, Director
Roy Hash, Director
Lowell Slaven, Director
Bill Montgomery, Director
Katrina Davis, Executive Director
Michael Goldsmith, Chairman of the Standards and Ethics
Committee & Legal Counsel Pro Tem

The Secretary called a roll of the members and stated that their was a quorum present and asked the president, Gary Goltz to open the meeting at 6:30 PM,

President Goltz began the meeting with his welcoming remarks and acknowledged the hard work that it took leading up to this meeting including thanking Gary Monto and his committee for the fine work they had done putting the Junior Nationals together for this year.

He continued his remarks by going into the current state of the USJA's affairs and spoke at length on the relative success of the USJA and direction that we intend to move forward with in the near and far term.

Gary went on to explain how the three major Judo organizations are working collaboratively to set mutual standards and unprecedented cooperation now and in the future.

Mr. Goltz explained there are plans for all three Judo organizations to form an ad hoc marketing committee staffed by members of all of the organizations. There first task would be create a plan for how Judo can be successfully marketed in the United States to bring new people into Judo.

He explained how the USJA is working on a revised set of bylaws as well as new and improved senior and junior rank manuals and programs.

The web site is up to date and cosmetic changes are being considered.

There are plans to fully leverage our relationship with Wally Jay's Jujitsu America organization in order to bring in their members into the USJA in a cooperative format.

Gary announced the official plan to move the main office from Colorado Springs to Florida in the coming months. He explained that business plan had been created that showed a dramatic savings for the USJA as well as more efficiencies.

We are offering joint memberships along with the USJF and USA Judo, Inc.

Gary explained more about the joint initiative with USJF called the Grass Roots programs. We are going to give out awards after the competition for those who have earned them in various Grass Roots events.

Katrina Davis presented the Executive Director's report. Katrina began with a report on the membership broken down by active Life Members and annual members; number of active clubs, donors who gave over \$ 500.00, and also went over the twenty largest clubs.

Katrina continued with data on the savings that the USJA would realize after the physical move from Colorado to Florida, which is predicted to be at least \$18,200.00 per year.

Jesse Smith asked Katrina if it were possible to expand the top 20 clubs to the top 50 clubs and Katrina and Gary mentioned that they would do that.

Joan Love presented the Club Support Services Committee report. (copy attached)

Joan said a major focus of the committee was the Growing Judo online magazine as it does give members and clubs the information and tools that they need. She went on the mention that Growing Judo has become a revenue stream as well as noteworthy news items and updates. Michael Dobbs is working on a handbook for individuals planning on starting a new Judo club, which might be ready for the next board meeting in December.

Ms. Love who is also the committee chair for the regional coordinators went on to report on that committee. She explained that this committee was at one time a part of the Development Committee but has now become its own stand alone committee. (copy attached). There are 33 people throughout the country that are designated as Regional Coordinators and their job is communicate information from the members and to the members in their region.

Ken Otto inquired about what resources he and other coordinators have available to them with regard to communicating regionally and Joan replied that they can drill down in the club listings on the USJA website by state and get contact information. Ken replied that he was really trying to get all of the contact information for members in Minnesota and Wisconsin's email address and other states in his region. Katrina said that that is an issue of confidentiality, but she would review the options and see what could be done.

Paul Nogaki, USJA Treasurer presented the updated financial report (copy attached). Paul was asked to clarify information regarding the current endowment fund, which he did clarify.

Gary Goltz the introduced Neil Simon, the President of the United states Judo Federation. Neil said that the membership and management of the USJF were grateful for the current working relationship between the USJA and USJF and looked forward to continued and improving relations. He also spoke about the formation of a tournament guide which would help in setting up future tournaments.

Neil spoke about the new joint archival committee, which Connie Halporn and Jerry Hayes were heading up. Their task will be to document and archive the history of the Judo in the United States. He also spoke about joint Kata and medical committees, which would further contribute to the cooperation between the organizations.

Bill Montgomery presented the Coach Education Committee report (copy attached). The written coach guide is ready to post and will be online at the USJA website very shortly. He explained that this is a

comprehensive coaching program and would not be lightly taken or earned.

On another note, he spoke about Kelly's Capers continuing in a positive way and clinics are being readied for the immediate future. The manual and DVD for Kelly's Capers are ready to handed out.

Connie Halporn presented the Publications Committee Report (copy attached). Throw like a Girl posters are still being sold and Connie is still donating 100 % of the cost to the USJA. The "bridge Edition of the USJA Junior Hand book is selling well. Connie voiced concern that not all publications were being sent to the Committee for review of composition and consistency. Some questions were fielded by members with regard to why American Judo was discontinued in favor of Growing Judo. President Goltz made the point that the Publications Committee was still theoretically in control of all publications. Secretary Cohen said that as a point of order the extended discussion on this subject should continue at a better time and venue.

Dr Ronald Allen Charles presented the Awards Committee report (copy attached). Dr Charles made the point that a number of the national competitor awards were rejected by the board of Directors based upon the fact that they were not current members of the USJA and had not shown or demonstrated full support of the USJA. Future consideration of the awards will be discussed with the Board to determine what criteria the Committee will use in determining future awards.

Director Roy Hash (Chairman of the Development Committee) read the committee report (copy attached).

Secretary Cohen read into the record the following committee reports for the chairpersons who did not attend the meeting:

Kata Committee (copy attached)
Technical Officials Committee (copy attached)
Referee Committee (copy attached)

The Board moved to unanimously approve the recommendations of the Promotion Board.

Under new business, Michael Szrejter asked about missing promotion paperwork. The question was addressed by members of the Board as well as Katrina Davis. The issue is to be reviewed and rectified as soon as Katrina is able to return to the office and trace the paperwork.

The Board moved to officially approve the physical move of the USJA office from Colorado Springs, Colorado to the Clearwater Florida area; the specifics of the move to be announced in coming official bulletins.

Lowell Slaven moved to adjourn the meeting was seconded by Bill Montgomery. The Board approved the adjournment at 8:25 PM by unanimous vote.

Appended Reports

Club Support Services Committee

The Club Support Services Committee's purpose is to provide support and informational resources to USJA clubs and members.

Accomplishments

A major focus of this committee is the production of the monthly online magazine, *Growing Judo*. The magazine has a consistent, professional appearance and quality content, thanks to many article contributors. The assistance of the staff at the USJA National Office in compiling information for the magazine is very much appreciated.

Regular features that support clubs and USJA programming continue to appear each month. These include *Judo News Around the Country, Upcoming Events*, and listings of newly established USJA clubs, newly certified coaches, and dan-grade promotions. New Life Members and individuals who donate \$500 or more are also recognized. With the help of the Regional Coordinators, we are still working to make the magazine more inclusive by soliciting material from a wider variety of USJA individuals and clubs.

Recent feature articles have covered events like the USJA/USJF Winter Nationals and topics of interest such as "Freestyle Judo." Human interest stories, details on USJA services such as the Coaches' Portal and important information from the USJA leadership and various committees are also published regularly; these include announcements from the USJA President, Executive Director and Treasurer, special offers for donors and new Life Members, and Coaching Education news. *Growing Judo* also recognizes notable individuals and their accomplishments and has memorialized individuals in our judo community who have passed away.

The increased popularity of *Growing Judo* has resulted in numerous requests to publicize events that are not sanctioned by the USJA. The magazine involves both labor by USJA volunteers and paid staff, and some expenses for its production and distribution. No other organization has an equivalent publication. Therefore, our policy will be to continue to offer free listings in the <u>Upcoming Events</u> section for USJA-sanctioned events, but we will be asking for a nominal advertising fee for

domestic events (tournaments, clinics, etc.) that are open to USJA members but sanctioned by other organizations.

Finally, we have also begun to generate income for the USJA through paid advertising in the magazine.

Goals

The Club Support Services Committee has several goals related to the *Growing Judo*. These include:

- Utilizing "Constant Contact" to improve the distribution of *Growing Judo* to our members.
- Continuing to increase the quality & diversity of contributions to *Growing Judo* and recruiting individuals to write regular features and articles.
- Fully utilizing the magazine as a communication tool and to support USJA programs and initiatives.
- Determining how many USJA clubs and members are accessing the magazine, and whether they are finding it valuable and helpful.
- Continuing to solicit paid advertisements to generate income for the USJA.

Additional Accomplishments and Goals

Michael Dobbs is chairing a Marketing Subcommittee and has drafted a *USJA Dojo Marketing Handbook* to assist club leaders and potential club leaders. Topics include creating a "Judo Brand Identity," starting a dojo, attracting students, advertising and publicity, closing the sale, student retention and club growth. This manual should be available within the next few months. Michael is also looking for a couple of volunteers with expertise in marketing and Information Technology to assist him.

In addition, with a team of volunteers, the Club Services Committees still intends to develop and post more electronic resources on the USJA website, such as articles on timely, helpful topics, and useful databases (such as a clinicians list, a network of judo programs in schools, etc.). Our hope is that the USJA website will be updated soon, which will make this project more feasible.

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Regional Coordinators Committee

Established five years ago, this committee was formerly a subcommittee of the Development Committee. However, it was recognized that this network of volunteers could be employed by many other committees and their projects. Furthermore, a number of people had difficulty locating the Regional Coordinators list on the USJA website when they needed it. As of spring, 2010, the Regional Coordinators was established as a separate committee in order to provide greater visibility & accessibility on USJA website.

Purpose & Objectives

The goal of this committee and its members is to facilitate grassroots development at the local and regional level. A key task is to improve communication between USJA national committees & local clubs. Additionally, Regional Coordinators should contact and encourage many clubs & individuals to participate in & host judo events.

Accomplishments

With the recent addition of Fred Louis in Utah, there are currently 33 volunteers who are providing representation for almost all of the "lower 48" United States. Regional Coordinators provide consistent support for USJA communication: distributing *Growing Judo*, publicizing initiatives like *Kelly's Capers, Visit-Another-Dojo-Month*, etc. Several Regional Coordinators are ensuring that their area is represented in the magazine, both in *Upcoming Events* and *Judo News*. Marshall Coffman (MD), John Paccione (FL), Henry Kaku (FL), Loren Bentley (NM) and others have recently organized clinics; we would like to expand these activities more consistently across the United States.

Challenges & Concerns

There are still some areas of the U.S. where we are still seeking volunteers. In addition, some Regional Coordinators need more encouragement and support to provide more news & information on a regular basis for *Growing Judo*, and to facilitate more USJA events in their area.

It is also important that Regional Coordinators keep their job description in mind. Their role is to be facilitators; they need not be the host or clinician for all events.

Goals

In the months ahead, we will be asking all Regional Coordinators to commit to facilitating several judo events per year that will bring together several clubs. Continuing to augment and update the roster of Regional Coordinator volunteers with the assistance of the USJA national office and via "Help Wanted" listings in *Growing Judo*, encouraging collaboration among neighboring Regional Coordinators, and promoting greater use of this network of volunteers by other USJA committees are additional, ongoing goals.

Respectfully submitted,

Joan Love

Vice-President, USJA

Chair, Club Support Services Committee & Regional Coordinators Committee

COACH EDUCTION AND CERTIFICATION COMMITTEE JULY, 2011

The last six months has been fairly productive. I have finished the text of the "USJA Coaches Guide." I hope everyone will find it a useful tool. I approached it from the standpoint that we need to guide coaches not force things down their throats. To that end the title and general direction of this committee. It is hoped that as this whole thing progresses we will have produce a template that future Chairmen and Committees can use by adding their own particular point, without having to reinvent the wheel. I will have copies of the "Guide..." at the B:OD meeting.

I have taken a fairly strong stand about really developing an approach that will increase judo participation within our country. It is obvious that the efforts of the past have not been loudly successful. There are many things happening right now and I believe they will all lead to a stronger coaching program and JA in general.

In the summer of 2012 we will begin conducting courses for "National Coach" levels. These courses will emphasis advanced coaching/teaching and all of the assorted necessities of a coach at this level. Unlike the first two levels, there will be no guarantees on passing this course. One will not necessarily have to be coaching national caliber athletes, but one must be knowledgeable about what needs to be done at this level. These courses will not simply be a one day course, they will be mutiple weekends or a week long course. It is hoped that these will produce people of high quality and enthusiasm.

Our approved course instructors have been presenting courses around the country. I have asked all committee members as well as approved course instructors to make sure that they are conducting at least two courses per year. In some instances they may not be full blown courses, but mini session on some aspect of judo. These can then be used as continuing education credits. I am going to try and get people to start sending in a list of the courses they are presenting so that we can publish them in growing judo.

Kelly's Capers are moving along. We have had seminars in Alaska, New Jersey, North Carolina, Connecticut, Michigan and New York. Efforts are in play for additional seminars in Louisiana, Indiana, Wisconsin, Oregon and Massachusetts. We have ironed out some minor obstacles and believe the program will continue to expand. The manual and DVD are now complete and will be distributed at the seminars. We are considering charging a nominal fee for the DVD.

Treasurer's Report May 2011

Members:

Attached are the financials for May 2011.

The overall financial health of the organization after May of 2011 continues to remain good and stable. Current assets as of the end of May 2011 were \$81,963 which includes the endowment fund. Current liabilities were \$1,229. The current ratio is approximately a healthy over 60to 1.

Revenue in May was \$41,819 and as expected with the largest portion being generated from membership fees. Expenses were \$33,720 including cost of goods. The net profit for May was \$8,089. The year to date net income is \$24,291.

The Executive Director has taken measures since the beginning of the year to lower operating expenses to help the USJA continue to operate without a loss, while not sacrificing any quality of services to its members.

Submitted by:

Paul Nogaki

June 30, 2011

To: United States Judo Association

From: Constance H. Halporn, Director of Publications

Date: June 8, 2011

We are still getting requests for the "Throw like a Girl" poster. I will continue to print, and mail the posters as the orders come into the Central Office at no charge to USJA, allowing it to be a 100% donation to the USJA Women's committee.

The "bridge" edition of the Junior Promotion handbook is in the Central Office, and they are filling orders with it. For those members of the Board who are not aware of the history, I am including it in my report:

The previous editor was unable to give me the electronic versions, so the current books had to be scanned in and edited. Because I was scanning from copies, this process took significantly longer than I had originally expected. I were also waiting on corrections and changes from the Promotion committee, which never arrived. I got a paper copy of the vocabulary pages edited by Jin and those had to be typed in by hand, as no electronic copy of this existed.

Every single photograph was re-shot, which I completed thanks to the Dojos on Long Island, New York. I had some setbacks myself, which delayed the book, and I am sorry that they occurred.

Despite the USJA Board deciding that all publications should come through this committee, other committees are producing

their own publications without review or input from your Director of Publications. This is only about the look and the need for a professional layout, NOT about content.

We cannot have a consistent brand or quality control this way. Indeed, there is no reason to have a Publications committee at all with each Board member and committee chair creating their own material.

Ronald Allan Charles has been distressed that the material he has been sending to Growing Judo is not being published without any indication as to why.

The other authors who had been faithful writers are frustrated as well. I am hoping that once the Publications committee has its own section of the USJA website, I can post these articles there.

I am looking forward to continuing great projects for Judo from the USJA.

Respectfully submitted,
Constance H. Halporn
USJA Director of Publications

REPORT TO THE BOARD - AWARDS COMMITTEE

The Awards Committee has selected and posted names of inductees to our Hall of Fame on the USJA website for the 2010 competition year. The office has finished mailing awards to State inductees. We have mailed, presented, or prepared to present awards in person to National inductees. We endeavor to present all awards at tournaments, clinics, or camps, where others can share in the joyous ceremony.

We chose State Award honorees based on membership and on competition points submitted by coaches for outstanding competitors in their respective states. We chose honorees for National competition based on points accumulated in National and International events, and on membership in the USJA, which I confirmed using the Coach's Portal for each person before sending recommendations to the Board.

When we submitted recommendations for National awards for your blessing, which we always have done as a courtesy and for your advance information, the Board raised objections to awarding competitors without current USJA insurance. Heretofore the Awards Committee has considered competitors eligible for USJA awards if they are Annual OR LIFE Members. The majority of our committee members, including myself, believe that Life Members should be eligible for USJA Awards. However the Board decreed this year that for 2010 awards Active Membership, i.e., purchase of USJA insurance, would be necessary for competitors to be eligible for awards.

The Board further expressed concern about costs of certificates, medals, and mailing. The Board directed that each honoree should have demonstrated loyalty to the USJA by maintaining current USJA insurance to justify recognition and expense of awards. Hence to comply with the Board's wishes, we resubmitted National competitor awards selections to the Board after again reviewing each candidate using the Coach's Portal to determine whether there had been ACTIVE Membership for the 2010 Awards year.

At this point, the Board rejected some of the committee's selections and added selections of its own. If members notice that we did not make Awards in some categories for 2010 or that some selections were inconsistent with the Awards Committee's standards, these reasons help to explain.

While we must comply with the Board's decisions, even those pertaining to details of our committee's operations, we want to stress that our committee members have worked continually over the years to develop and improve selection categories and criteria. In all of our procedures, we have held true to Fairness and Objectivity in awarding competitors, to the fullest extent possible. Board Secretary Marc Cohen recently informed us that Board members would prefer to see 'support for the USJA' as an additional criterion for National awards, in addition to Active membership, support that is of enough consequence that the individual would be known to Board members. This criterion brings personal acquaintance and perception into the mix, which we

heretofore have avoided. It initially appears to be vague and unquantifiable. (Of course, we would not wish to be perceived as honoring competitors based on dollars donated and assume this is not what you had in mind.) We will be working with you and within the committee in coming months to develop reasonable ways to incorporate this criterion.

The Board has set about to 'revitalize' each committee, and ours has been no exception. We have been told to redesign ourselves to more accurately reflect the USJA's diminished emphasis on competition and to find more creative ways to award members in categories yet to be determined. Hence, we will strive to re-create mission, standards, and procedures and must report our status at this time as "Transitional."

Thank you for your support of the Awards program. We continue to serve at the pleasure of the Board, and we wouldn't be where we are today without your input.

Respectfully,

Ronald

Ronald Allan Charles, Chairman Awards Committee

Third Annual Kata Committee Report 6/10/11

Dear Board of Directors,

I hope this meeting finds you all well!

I have handed in a committee report as I am not sure if I will make the meeting. Please excuse my absence.

My report has been rushed but as thorough as possible at this time as it had to be handed in while I was competing at the World Kata Championship in Frankfurt, Germany. Results and news will be included in my next report, but as of now the teams representing the U.S. and in what kata are as follows: Doug Tono and Nicole Leung in

Goshin-jutsu, Michele Holtze and Mindy Buehman in Ju-no-kata, Jeff Giunta and myself also in Goshin-jutsu and Mrs. Eiko Shepherd will be attending as a judge.

Moving back to the U.S., there have been several clinics, certifications and more are in the works!

Dr. Charles of South Carolina has been teaching and certifying his students. He is currently working on training some more of his students to become judge certified. He will also be instructing renrakuno-kata at the Greatest Camp later this month. Also at the Greatest Camp will be Gene Fodor, Gary Monto and Tony Zimkowski who be will testing individuals at the camp.

Gene Fodor, Gary Monto and Tony Zimkowski have also been representing the USJA as kata judges at many events such as the USJA Winter Nationals, the U.S. Open, the U.S. Senior Nationals and have orginized the Junior Nationals going on here. It is important to recognize these three as without people like them, who not only know the kata, but are willing to travel, competitions like this would not happen.

Moving along, Mr. Giunta and myself have been working along with the Niagara Yudanshakai and held a clinic on Nage-no-kata which was well received with approximately 20 participants. We have also been working with the Hudson Yudanshakai and held two separate clinics, one on Goshin-jutsu with 16 participants and one on Nage-no-kata with 30 participants and others watching.

Mr. Giunta and myself also taught a clinic on Katame-no-kata at Renshinkan Dojo in Brockport, NY which was very well received. With 34 participants of all ages and a shiai afterward open to all it was a wonderful day and showed two tools of learning judo: Kata and Shiai.

The George Harris YMCA International Judo Camp in Huguenot, NY is planning studying Ju-no-kata this year with Mr. David Kiang and myself in mid-August.

As stated before, I am sure that there is more to report from others on the committee, but it was necessary to complete the report before I left. I feel that the committee is doing an excellent job spreading the use of kata as a study tool for judo and keeping kata alive. I would like to thank all on the committee for their hard work.

Marc: I will not have a report for this meeting as the event will be a test site. I have held a number of clinics in the midwest, but have had very few candidates willing to test.-MLBregman

USJA Technical Officials Committee Report Report Submitted By Mr. Charles Schweizer: Chairman

Since the last report there have been several new technical officials certified in Florida by Mr. Earl DelValle, at the Matsumura Tournament in Cape Coral Florida. I had the opportunity to attend the event as head referee and observed Mr. DelValle in action. He handled several situations both competently and to the satisfaction of the rules and the complainant. In addition, I would like to compliment Mr. John Paccione: Tournament Director, for a well run event that started on time and ended early!

I am in the process of reorganizing the committee to include only those members who have shown consistent work in promoting and certifying technical officials. To this end, Myself, Earl DelValle, John King, and Deborah Fergus will compose the committee. I am now looking for 1 or 2 people from the west coast region of the country who would be interested in joining the committee and working to promote the technical officials program. I would be grateful for any recommendations for a person from the west coast to join the committee that the BOD are aware of.

The committee is now looking into the possibility of creating and developing two new levels of certification. The questions remain as to the logistics of developing the new levels, the purpose of those levels, and whether or not the levels are necessary.